

*For Immediate Release – Monday, June 20, 2011*

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## Seneca Medical Chooses Davie County for New Distribution and Logistics Center

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Seneca Medical is expanding its operations into Davie County with the opening of their newest distribution center in the SouthPoint Business Park in Mocksville. The Ohio based company has leased a 72,480 square foot warehouse on 14 acres and plans to be fully operational by September 1, 2011.

Leveraging a continued successful relationship with Hollingsworth, owner and developer of the business park, Seneca chose this strategic location to better serve a growing base of healthcare customers in the Southeast region. With warehouse expansion capabilities at this site of up to 153,000 square feet, it is anticipated that the company's work force will range from 25 to 50 employees within five years.

According to David Myers, Seneca Medical's Executive VP of Sales and Marketing, "Throughout our history, we have successfully expanded our customer base by establishing relationships based on trust, commitment and integrity. We view our expansion of field service staff and distribution capabilities into the Southeast as a part of our natural progression. Based on our extensive market research, we feel there is a demand for a regional, service-oriented business partner who can deliver products, programs and services to ensure the absolute lowest total cost of ownership."

Terry Bralley, President of the Davie County Economic Development Commission, welcomes and stands ready to support Seneca Medical during their expansion. "The addition of Seneca Medical to the Davie County community validates and strengthens the industry clusters identified by Davie County and the Piedmont Triad Region for logistics, distribution and healthcare. Davie County's strategic location on the major transportation corridors of I-40, I-85 and I-77 offers businesses like Seneca unparalleled goods-to-market accessibility. A pro-business philosophy, available skilled workforce and ease of doing business are equal characteristics promoted in the extensive outreach efforts for industry attraction by the county, region and the state of North Carolina."

Established in 1990, Seneca Medical is a full service independent, privately owned and operated regional provider of medical/surgical supplies, medical equipment, and complementary supply chain services. For over 20 years, Seneca Medical has consistently expanded through its dedication to a flexible, customer service-focused distribution and supply chain model. Through a stock ownership plan launched in 1998, Seneca Medical's 460+ current employees and retirees own nearly ninety percent of the company's stock. This employee-driven participation drives unparalleled and personalized distribution services for its customers.

Seneca Medical serves a wide range of healthcare providers including hospitals, health systems, surgery centers, physician offices, clinics, long-term care facilities, governmental health agencies, home care/DME companies, and quality market-leading manufacturers. In addition, Seneca provides the full range of distribution and supply chain management programs designed to assist their customers to maximize resources to ensure the best in class care for their patients.

Hollingsworth has both new and renovated space available at SouthPoint Business Park, and has pre-permitted additional property for expansion and build-to-suit projects. Hollingsworth has developed or acquired fifteen million square feet of industrial space with a Southeastern focus. For more information on SouthPoint Business Park, contact Chip Sisk, Industrial Real Estate Director for the Hollingsworth Companies, at 336.753.6927.