

## Potential Business Incentive Scoresheet

Category	Thresholds	Points
<b>New Full-Time Jobs</b>	Less than 25	0
	25 to 49	1
	50 and above	2
<b>New Capital Investment</b> (buildings and equipment)	Less than \$25 million	0
	\$25 to \$49.9 million	1
	\$50 million and above	2
<b>Average Annual Wage</b> (base pay without overtime)	Less than \$35,000	0
	\$35,000 to \$44,999	1
	\$45,000 and above	2
<b>Expansion of Existing Business in County</b>	No	0
	Yes	1
<b>County-Targeted Industry</b>	No	0
	Yes	1
<b>Company-Paid Health Insurance</b> (firm pays at least 50% of premium for all FT employees)	No	0
	Yes	1
<b>Workforce Training Plan*</b>	No	0
	Yes	1
<b>Total Possible Points:</b>		<b>10</b>

*\*Written plan for either in-house training or partnership with community college to train at least 50% of employees for the new jobs, with training program leading to worker credential, certificate, or degree.*

### Three-Year Incentive Levels

Total Points	Incentive Level	Incentive Amount Equal To
9 to 10	Level 3	Year 1: 70% of increased property tax revenue* Year 2: 60% of increased property tax revenue Year 3: 50% of increased property tax revenue
7 to 8	Level 2	Year 1: 60% of increased property tax revenue Year 2: 50% of increased property tax revenue Year 3: 40% of increased property tax revenue

*\*Based on county taxable value of new property tax base added per official county tax records. Percentage of actual increase in property taxes billed and paid.*

5 to 6	Level 1	Year 1: 50% of increased property tax revenue Year 2: 40% of increased property tax revenue Year 3: 30% of increased property tax revenue
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0 to 4	none	none
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<b><i>Optional Additional Categories</i></b>	<b><i><u>Threshold</u></i></b>	<b><i><u>Points</u></i></b>
<i>Targeted Location Within County</i>	<i>No</i>	<i>0</i>
	<i>Yes</i>	<i>1</i>
<i>50% Above Average Annual Wage</i>	<i>Yes</i>	<i>1</i>
<i>100% Above Average Annual Wage</i>	<i>Yes</i>	<i>2</i>

*If added, these would increase the total possible and points per tier.*

Policy Notes:

1. The scoresheet and suggested incentive levels are guidelines and an evaluation tool for the county, and in no way bind county officials to any course of action. Davie County Government remains free to agree to different terms and incentive levels that are greater or lesser than those suggested here.

2. Every incentive should have a written agreement with specific, annual performance goals. No incentive payment is to be made until after all annual goals have been met. If the business fails to meet the performance goals in any year, the county should reserve the right to terminate the incentive agreement for that year and any remaining years.